

VarStar *Partner Alliance*

Partner Application

Company Name (No acronyms please):
Company Address:
City:
State:
Zip Code:
Company Website:

Primary Contact	Secondary Contact
First Name:	First Name:
Last Name:	Last Name:
Title:	Title:
Email:	Email:
Work Phone:	Work Phone:
Mobile Phone:	Mobile Phone:

Company Profile								
Years in Business:								
Total Number of Offices/Locations:								
Total Number of Employees:								
Number of Active Customers:								
Annual Revenue (\$):								
Breakdown of Revenue:	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">% Hardware/Software</td></tr> <tr><td style="padding: 2px;">% Service/Maintenance</td></tr> <tr><td style="padding: 2px;">% Integration/Consulting</td></tr> <tr><td style="padding: 2px;">% Training</td></tr> </table>	% Hardware/Software	% Service/Maintenance	% Integration/Consulting	% Training			
% Hardware/Software								
% Service/Maintenance								
% Integration/Consulting								
% Training								
Business Type: (Please check all that apply)	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">Computer Systems Analysis and Design</td></tr> <tr><td style="padding: 2px;">Systems Integration Services</td></tr> <tr><td style="padding: 2px;">Network Systems Integrator</td></tr> <tr><td style="padding: 2px;">Value-Added Reseller, Computer Systems</td></tr> <tr><td style="padding: 2px;">IT Consultant</td></tr> <tr><td style="padding: 2px;">VoIP/Telephony</td></tr> <tr><td style="padding: 2px;">Other (please specify):</td></tr> </table>	Computer Systems Analysis and Design	Systems Integration Services	Network Systems Integrator	Value-Added Reseller, Computer Systems	IT Consultant	VoIP/Telephony	Other (please specify):
Computer Systems Analysis and Design								
Systems Integration Services								
Network Systems Integrator								
Value-Added Reseller, Computer Systems								
IT Consultant								
VoIP/Telephony								
Other (please specify):								
Typical Customer Size :	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">% SOHO</td></tr> <tr><td style="padding: 2px;">% SMB</td></tr> <tr><td style="padding: 2px;">% Enterprise</td></tr> <tr><td style="padding: 2px;">% Fortune 1000</td></tr> </table>	% SOHO	% SMB	% Enterprise	% Fortune 1000			
% SOHO								
% SMB								
% Enterprise								
% Fortune 1000								
Industry Certifications (Please note # of cert. employees)	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">Microsoft:</td></tr> <tr><td style="padding: 2px;">HP:</td></tr> <tr><td style="padding: 2px;">Cisco:</td></tr> <tr><td style="padding: 2px;">EMC:</td></tr> <tr><td style="padding: 2px;">Other (please specify):</td></tr> </table>	Microsoft:	HP:	Cisco:	EMC:	Other (please specify):		
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HP:								
Cisco:								
EMC:								
Other (please specify):								